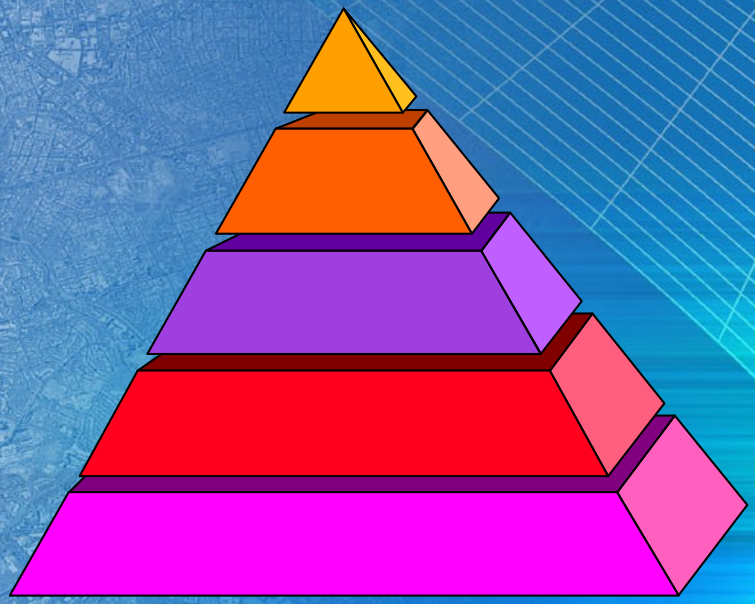
Know the Earth…Show the Way

Myers-Briggs Type Indicator



Value of the MBTI

Self-Management

The MBTI

What it is not……!

What it is……!

MBTI Theory

That much seemingly chance variation in human behavior is not due to chance: it is, in fact, the logical result of a few basic, observable preferences.

Evolution of the MBTI

- **Katherine Briggs**
  - **Isobel Briggs meets Clarence Myers**
  - **Katherine and Isobel begin “typewatching”**
- **Carl Jung**
  - **Psychological Types published in 1923**
- **WW II**
  - **Isobel sees “typology” as way to understand**
  - **MBTI developed over next 20 years**

Psychological Functions

- **Data Gathering/Perceiving**
  - **Sensing -- five senses, hands-on**
  - **iNtuiting -- sixth sense, instinct**
- **Decision-Making/Judging**
  - **Thinking -- logical, objective truth**
  - **Feeling -- personal, subjective truth**

Attitudes

- **Energy Flow**
  - **Extraversion -- outward, in the world**
  - **Introversion -- inward, in the self**
- **Orientation to the Outer World**
  - **Judging -- structured, ordered**
  - **Perceiving -- open-ended, random**

MBTI Preferences

- **Extraversion and Introversion**
- **Sensing and iNtuition**
- **Thinking and Feeling**
- **Judging and Perceiving**

Energy Flow

Extravert	Introvert
Outward Directed	Inward-Directed
Expressive	Introspective
Breadth	Depth
Speaks to think	Thinks to speak
Interaction	Concentration
Talkative	Private
Disclosing	Reserved
Group	One-on-One

Data Gathering/Perceiving

Sensing	**iNtuiting**
Details	**Big picture**
Facts	**Possibilities**
Present	**Future**
Literal	**Figurative**
Realistic	**Theoretical**
Concrete	**Abstract**
Practical	**Imaginative**
Specific	**General**

Decision-Making/Judging

Thinking	Feeling
Objective	Subjective
Logical	Personal
Clarity	Harmony
Cause-effect	Impact on people
Head	Heart
Detached	Involved
Critique	Appreciate
Just	Humane

Outward Orientation

Judging	**Perceiving**
Planned	**Spontaneous**
Scheduled	**Impulsive**
Order	**Random**
Structure	**Open-ended**
Works to play	**Plays to work**
Control	**Adapt**
Decisive	**Flexible**
Product oriented	**Process oriented**

NATIONAL GEOSPATIAL-INTELLIGENCE AGENCY

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